

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN SEPTEMBER 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 9/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 9/2015

	Sep-15	Sep-14	Aug-15	Difference September-15 vs September-	Difference September-15 vs August-15
Total*	19,256	12,948	16,019	49%	20%
1. Passenger cars (PC)	11,201	7,733	8,752	45%	28%
2. Commercial vehicles (CV)	7,317	4,800	6,675	52%	10%
2.1 Trucks	6,291	3,958	5,595	59%	12%
2.2 Buses	1,026	842	1,080	22%	-5%
3. Special-purpose vehicles	738	415	592	78%	25%
Bus chassis (khung xe buýt)	131	87	135	51%	-3%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	144,674	90,139	61%
1. Passenger cars (PC)	81,234	54,406	49%
2. Commercial vehicles (CV)	56,081	32,638	72%
2.1 Trucks	47,378	26,704	77%
2.2 Buses	8,703	5,934	47%
3. Special-purpose vehicles	7,359	3,095	138%
Bus chassis (khung xe buýt)	995	726	37%

2. VAMA Complete Vehicles in September 2015 vs September 2015 vs August 2015 - So sánh tháng

	Sep-15		Sep-14		Aug-15		Difference September-15 vs September-14		Difference September-15 vs August-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	35	0.2%	22	0.2%	29	0.2%	13	59%	6	21%
GM Vietnam	769	4.0%	445	3.4%	478	3.0%	324	73%	291	61%
VinaStar (Mitsubishi)	354	1.8%	193	1.5%	293	1.8%	161	83%	61	21%
Mercedes-Benz Vietnam	460	2.4%	262	2.0%	356	2.2%	198	76%	104	29%
Visuco (Suzuki)	605	3.1%	391	3.0%	395	2.5%	214	55%	210	53%
Toyota	4,670	24.3%	3,747	28.9%	3,893	24.3%	923	25%	777	20%
Lexus	56	0.3%	31	0.2%	49	0.3%	25	81%	7	14%
Isuzu*	674	3.5%	399	3.1%	566	3.5%	275	69%	108	19%
Ford	1,888	9.8%	1,390	10.7%	1,353	8.4%	498	36%	535	40%
Hino*	500	2.6%	355	2.7%	518	3.2%	145	41%	(18)	-3%
SAMCO	122	0.6%	94	0.7%	104	0.6%	28	30%	18	17%
Thaco Kia	2,056	10.7%	1,060	8.2%	1,720	10.7%	996	94%	336	20%
Thaco Bus	165	0.9%	102	0.8%	152	0.9%	63	62%	13	9%
Thaco Truck	3,157	16.4%	1,900	14.7%	2,927	18.3%	1257	66%	230	8%
Vinamazda	1,924	10.0%	1,133	8.8%	1,561	9.7%	791	70%	363	23%
Peugeot	55	0.3%	8	0.1%	41	0.3%	47	588%	14	34%
Total Thaco	7,357	38.2%	4,203	32.5%	6,401	40.0%	3154	75%	956	15%
Honda	812	4.2%	769	5.9%	464	2.9%	43	6%	348	75%
Vinamotor*	262	1.4%	267	2.1%	291	1.8%	(5)	-2%	(29)	-10%
VEAM	350	1.8%	243	1.9%	299	1.9%	107	44%	51	17%
TCIEV	100	0.5%	113	0.9%	117	0.7%	(13)	-12%	(17)	-15%
Dothan	239	1.2%	-	0.0%	405	2.5%				
SANYANG	3	0.0%	24	0.2%	8	0.0%	(21)	-88%	(5)	-63%
Total	19,256	100%	12,948	100%	16,019	100%	6,308	49%	3,237	20%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	281	0.2%	186	0.2%	95	51%
GM Vietnam	4,947	3.4%	3,749	4.2%	1198	32%
VinaStar (Mitsubishi)	2,635	1.8%	1,583	1.8%	1052	66%
Mercedes-Benz Vietnam	2,978	2.1%	1,900	2.1%	1078	57%
Visuco (Suzuki)	4,103	2.8%	2,949	3.3%	1154	39%
Toyota	36,144	25.0%	27,774	30.8%	8370	30%
Lexus	780	0.5%	233	0.3%	547	235%
Isuzu*	4,852	3.4%	1,907	2.1%	2945	154%
Ford	13,598	9.4%	9,248	10.3%	4350	47%
Hino*	4,049	2.8%	1,701	1.9%	2348	138%
SAMCO	967	0.7%	647	0.7%	320	49%
Thaco Kia	13,782	9.5%	7,678	8.5%	6104	79%
Thaco Bus	1,269	0.9%	920	1.0%	349	38%
Thaco Truck	26,396	18.2%	13,902	15.4%	12494	90%
Vinamazda	13,376	9.2%	6,201	6.9%	7175	116%
Peugeot	355	0.2%	53	0.1%	302	570%
Total Thaco	55,178	37.9%	28,754	31.8%	26424	92%
Honda	5,747	4.0%	4,773	5.3%	974	20%
Vinamotor*	2,433	1.7%	1,675	1.9%	758	45%
VEAM	2,113	1.5%	1,853	2.1%	260	14%
TCIEV	1,134	0.8%	1,021	1.1%	113	11%
Dothan	2,584	1.8%	-	0.0%	2584	#DIV/0!
SANYANG	151	0.1%	186	0.2%	(35)	-19%
Total	144,674	100%	90,139	100%	54,535	61%

*: not including bus chassis - chưa bao gồm chassis xe buýt

