

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 9/2016

	Sep-16	Sep-15	Aug-16	Difference September- 16 vs September- 15	Difference September- 16 vs August-16
Total*	24,130	19,256	20,567	25%	17%
1. Passenger cars (PC)	14,703	11,201	12,711	31%	16%
2. Commercial vehicles (CV)	8,453	7,317	7,073	16%	20%
2.1 Trucks	7,152	6,291	5,850	14%	22%
2.2 Buses	1,301	1,026	1,223	27%	6%
3. Special-purpose vehicles	974	738	783	32%	24%
Bus chassis (khung xe buýt)	0	131	2	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	192,951	144,671	33%
1. Passenger cars (PC)	109,265	81,233	35%
2. Commercial vehicles (CV)	73,147	56,079	30%
2.1 Trucks	61,948	47,376	31%
2.2 Buses	11,199	8,703	29%
3. Special-purpose vehicles	10,539	7,359	43%
Bus chassis (khung xe buýt)	961	995	-3%

2. VAMA Complete Vehicles in September 2016 vs September 2015 vs August 2016 - So sánh tháng

	Sep-16		Sep-15		Aug-16		Difference September-16 vs September-15		Difference September- 16 vs August-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	41	0.2%	35	0.2%	32	0.2%	6	17%	9	28%
GM Vietnam	924	3.8%	769	4.0%	724	3.5%	155	20%	200	28%
Mitsubishi	565	2.3%	354	1.8%	487	2.4%	211	60%	78	16%
Mercedes-Benz Vietnam	483	2.0%	460	2.4%	473	2.3%	23	5%	10	2%
Visuco (Suzuki)	871	3.6%	605	3.1%	569	2.8%	266	44%	302	53%
Toyota	5,110	21.2%	4,670	24.3%	3,907	19.0%	440	9%	1203	31%
Lexus	91	0.4%	56	0.3%	55	0.3%	35	63%	36	65%
Isuzu*	702	2.9%	674	3.5%	668	3.2%	28	4%	34	5%
Ford	2,654	11.0%	1,888	9.8%	2,123	10.3%	766	41%	531	25%
Hino*	232	1.0%	500	2.6%	160	0.8%	(268)	-54%	72	45%
SAMCO	207	0.9%	122	0.6%	212	1.0%	85	70%	(5)	-2%
Thaco Kia	3,156	13.1%	2,056	10.7%	3,005	14.6%	1100	54%	151	5%
Thaco Bus	240	1.0%	165	0.9%	306	1.5%	75	45%	(66)	-22%
Thaco Truck	3,808	15.8%	3,157	16.4%	2,962	14.4%	651	21%	846	29%
Vinamazda	2,850	11.8%	1,924	10.0%	2,908	14.1%	926	48%	(58)	-2%
Peugeot	50	0.2%	55	0.3%	37	0.2%	(5)	-9%	13	35%
Total Thaco	10,104	41.9%	7,357	38.2%	9,218	44.8%	2747	37%	886	10%
Honda	1,035	4.3%	812	4.2%	1,014	4.9%	223	27%	21	2%
Vinamotor*	270	1.1%	262	1.4%	140	0.7%	8	3%	130	93%
VEAM	350	1.5%	350	1.8%	302	1.5%	0	0%	48	16%
TCIEV	85	0.4%	100	0.5%	81	0.4%	(15)	-15%	4	5%
Dothan	404	1.7%	239	1.2%	402	2.0%				
SANYANG	2	0.0%	3	0.0%	-	0.0%	(1)	-33%	2	#DIV/0!
Total	24,130	100%	19,256	100%	20,567	100%	4,874	25%	3,563	17%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	334	0.2%	281	0.2%	53	19%
GM Vietnam	6,831	3.5%	4,947	3.4%	1884	38%
Mitsubishi	4,080	2.1%	2,635	1.8%	1445	55%
Mercedes-Benz Vietnam	4,082	2.1%	2,977	2.1%	1105	37%
Visuco (Suzuki)	5,610	2.9%	4,103	2.8%	1507	37%
Toyota	39,041	20.2%	36,144	25.0%	2897	8%
Lexus	1,341	0.7%	780	0.5%	561	72%
Isuzu*	4,903	2.5%	4,852	3.4%	51	1%
Ford	21,097	10.9%	13,598	9.4%	7499	55%
Hino*	2,820	1.5%	4,047	2.8%	(1227)	-30%
SAMCO	1,356	0.7%	967	0.7%	389	40%
Thaco Kia	22,823	11.8%	13,782	9.5%	9041	66%
Thaco Bus	2,479	1.3%	1,269	0.9%	1210	95%
Thaco Truck	33,940	17.6%	26,396	18.2%	7544	29%
Vinamazda	22,896	11.9%	13,376	9.2%	9520	71%
Peugeot	481	0.2%	355	0.2%	126	35%
Total Thaco	82,619	42.8%	55,178	38.1%	27441	50%
Honda	7,617	3.9%	5,747	4.0%	1870	33%
Vinamotor*	2,629	1.4%	2,433	1.7%	196	8%
VEAM	2,827	1.5%	2,113	1.5%	714	34%
TCIEV	961	0.5%	1,134	0.8%	(173)	-15%
Dothan	4,781	2.5%	2,584	1.8%	2197	85%
SANYANG	22	0.0%	151	0.1%	(129)	-85%
Total	192,951	100%	144,671	100%	48,280	33%

*: not including bus chassis - chưa bao gồm chassis xe buýt