

**1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng**

2017 - THÁNG 9/2017

	Sep-17	Sep-16	Aug-17	Difference Sep-17 vs Sep-16	Difference Sep-17 vs Aug-17
<b>Total*</b>	<b>19,257</b>	<b>24,132</b>	<b>20,746</b>	<b>-20%</b>	<b>-7%</b>
1. Passenger cars (PC)	11,277	14,706	12,243	-23%	-8%
2. Commercial vehicles (CV)	7,432	8,452	7,980	-12%	-7%
2.1 Trucks	6,490	7,151	6,867	-9%	-5%
2.2 Buses	942	1,301	1,113	-28%	-15%
3. Special-purpose vehicles	548	974	523	-44%	5%
Bus chassis (khung xe buýt)	110	91	109	21%	1%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
<b>Total*</b>	<b>184,843</b>	<b>192,945</b>	<b>-4%</b>
1. Passenger cars (PC)	108,976	109,272	0%
2. Commercial vehicles (CV)	67,627	73,201	-8%
2.1 Trucks	58,164	62,002	-6%
2.2 Buses	9,463	11,199	-16%
3. Special-purpose vehicles	8,240	10,472	-21%
Bus chassis (khung xe buýt)	738	1,117	-34%

**2. VAMA Complete Vehicles in September 2017 vs September 2016 vs August 2017 - So sánh tháng**

	Sep-17		Sep-16		Aug-17		Difference Sep-17 vs Sep-16		Difference Sep-17 vs Aug-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	41	0.2%	-	0.0%	(41)	-100%	0	#DIV/0!
GM Vietnam	843	4.4%	924	3.8%	718	3.5%	(81)	-9%	125	17%
Mitsubishi	500	2.6%	565	2.3%	622	3.0%	(65)	-12%	(122)	-20%
Mercedes-Benz Vietnam	622	3.2%	483	2.0%	524	2.5%	139	29%	98	19%
Visuco (Suzuki)	722	3.7%	871	3.6%	626	3.0%	(149)	-17%	96	15%
Toyota	4,109	21.3%	5,110	21.2%	5,794	27.9%	(1001)	-20%	(1685)	-29%
Lexus	45	0.2%	94	0.4%	43	0.2%	(49)	-52%	2	5%
Isuzu*	718	3.7%	702	2.9%	757	3.6%	16	2%	(39)	-5%
Ford	2,271	11.8%	2,653	11.0%	2,292	11.0%	(382)	-14%	(21)	-1%
Hino*	394	2.0%	232	1.0%	392	1.9%	162	70%	2	1%
SAMCO	76	0.4%	207	0.9%	99	0.5%	(131)	-63%	(23)	-23%
Thaco Kia	1,512	7.9%	3,156	13.1%	1,517	7.3%	(1644)	-52%	(5)	0%
Thaco Bus	187	1.0%	240	1.0%	234	1.1%	(53)	-22%	(47)	-20%
Thaco Truck	2,497	13.0%	3,808	15.8%	2,550	12.3%	(1311)	-34%	(53)	-2%
Vinamazda	1,426	7.4%	2,850	11.8%	1,905	9.2%	(1424)	-50%	(479)	-25%
Peugeot	18	0.1%	50	0.2%	22	0.1%	(32)	-64%	(4)	-18%
<b>Total Thaco</b>	<b>5,640</b>	<b>29.3%</b>	<b>10,104</b>	<b>41.9%</b>	<b>6,228</b>	<b>30.0%</b>	<b>(4464)</b>	<b>-44%</b>	<b>(588)</b>	<b>-9%</b>
Honda	2,073	10.8%	1,035	4.3%	1,113	5.4%	1038	100%	960	86%
Vinamotor*	330	1.7%	270	1.1%	366	1.8%	60	22%	(36)	-10%
VEAM	300	1.6%	350	1.5%	270	1.3%	(50)	-14%	30	11%
TCIEV	62	0.3%	85	0.4%	114	0.5%	(23)	-27%	(52)	-46%
Dothan	550	2.9%	404	1.7%	788	3.8%				
SANYANG	2	0.0%	2	0.0%	-	0.0%	0	0%	2	#DIV/0!
<b>Total</b>	<b>19,257</b>	<b>100%</b>	<b>24,132</b>	<b>100%</b>	<b>20,746</b>	<b>100%</b>	<b>(4,875)</b>	<b>-20%</b>	<b>(1,489)</b>	<b>-7%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

**3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ**

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.0%	334	0.2%	(265)	-79%
GM Vietnam	8,097	4.4%	6,831	3.5%	1266	19%
Mitsubishi	4,662	2.5%	4,080	2.1%	582	14%
Mercedes-Benz Vietnam	4,940	2.7%	4,082	2.1%	858	21%
Visuco (Suzuki)	4,380	2.4%	5,610	2.9%	(1230)	-22%
Toyota	43,832	23.7%	39,041	20.2%	4791	12%
Lexus	652	0.4%	1,345	0.7%	(693)	-52%
Isuzu*	5,126	2.8%	4,905	2.5%	221	5%
Ford	21,352	11.6%	21,096	10.9%	256	1%
Hino*	2,786	1.5%	2,808	1.5%	(22)	-1%
SAMCO	851	0.5%	1,356	0.7%	(505)	-37%
Thaco Kia	16,783	9.1%	22,823	11.8%	(6040)	-26%
Thaco Bus	2,236	1.2%	2,479	1.3%	(243)	-10%
Thaco Truck	29,209	15.8%	33,940	17.6%	(4731)	-14%
Vinamazda	18,156	9.8%	22,896	11.9%	(4740)	-21%
Peugeot	212	0.1%	481	0.2%	(269)	-56%
<b>Total Thaco</b>	<b>66,596</b>	<b>36.0%</b>	<b>82,619</b>	<b>42.8%</b>	<b>(16023)</b>	<b>-19%</b>
Honda	9,756	5.3%	7,617	3.9%	2139	28%
Vinamotor*	3,162	1.7%	2,629	1.4%	533	20%
VEAM	2,400	1.3%	2,827	1.5%	(427)	-15%
TCIEV	2,051	1.1%	961	0.5%	1090	113%
Dothan	4,118	2.2%	4,781	2.5%	(663)	-14%
SANYANG	13	0.0%	23	0.0%	(10)	-43%
<b>Total</b>	<b>184,843</b>	<b>100%</b>	<b>192,945</b>	<b>100%</b>	<b>(8,102)</b>	<b>-4%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt