

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 12/2015

	Dec-15	Dec-14	Nov-15	Difference December-15 vs December-14	Difference December-15 vs November-15
Total*	23,775	16,413	20,922	45%	14%
1. Passenger cars (PC)	13,779	9,733	11,655	42%	18%
2. Commercial vehicles (CV)	9,196	6,099	8,410	51%	9%
2.1 Trucks	7,876	5,193	7,372	52%	7%
2.2 Buses	1,320	906	1,038	46%	27%
3. Special-purpose vehicles	800	581	857	38%	-7%
Bus chassis (khung xe buýt)	37	105	84	-65%	-56%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	208,566	133,565	56%
1. Passenger cars (PC)	117,288	79,813	47%
2. Commercial vehicles (CV)	81,381	48,945	66%
2.1 Trucks	69,203	40,199	72%
2.2 Buses	12,178	8,746	39%
3. Special-purpose vehicles	9,897	4,807	106%
Bus chassis (khung xe buýt)	1,236	997	24%

2. VAMA Complete Vehicles in November 2015 vs December 2015 vs November 2015 - So sánh tháng

	Dec-15		Dec-14		Nov-15		Difference December-15 vs December-14		Difference December-15 vs November-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	47	0.2%	32	0.2%	36	0.2%	15	47%	11	31%
GM Vietnam	865	3.6%	603	3.7%	739	3.5%	262	43%	126	17%
VinaStar (Mitsubishi)	743	3.1%	331	2.0%	418	2.0%	412	124%	325	78%
Mercedes-Benz Vietnam	480	2.0%	351	2.1%	452	2.2%	129	37%	28	6%
Visuco (Suzuki)	775	3.3%	582	3.5%	500	2.4%	193	33%	275	55%
Toyota	5,350	22.5%	4,714	28.7%	4,419	21.1%	636	13%	931	21%
Lexus	80	0.3%	59	0.4%	56	0.3%	21	36%	24	43%
Isuzu*	823	3.5%	819	5.0%	695	3.3%	4	0%	128	18%
Ford	2,634	11.1%	1,650	10.1%	2,369	11.3%	984	60%	265	11%
Hino*	570	2.4%	353	2.2%	747	3.6%	217	61%	(177)	-24%
SAMCO	112	0.5%	119	0.7%	106	0.5%	(7)	-6%	6	6%
Thaco Kia	2,781	11.7%	1,456	8.9%	2,620	12.5%	1325	91%	161	6%
Thaco Bus	269	1.1%	158	1.0%	182	0.9%	111	70%	87	48%
Thaco Truck	3,477	14.6%	2,157	13.1%	3,340	16.0%	1320	61%	137	4%
Vinamazda	2,720	11.4%	1,204	7.3%	2,429	11.6%	1516	126%	291	12%
Peugeot	89	0.4%	17	0.1%	54	0.3%	72	424%	35	65%
Total Thaco	9,336	39.3%	4,992	30.4%	8,625	41.2%	4344	87%	711	8%
Honda	904	3.8%	837	5.1%	828	4.0%	67	8%	76	9%
Vinamotor*	268	1.1%	364	2.2%	193	0.9%	(96)	-26%	75	39%
VEAM	271	1.1%	108	0.7%	405	1.9%	163	151%	(134)	-33%
TCIEV	150	0.6%	221	1.3%	121	0.6%	(71)	-32%	29	24%
Dothan	355	1.5%	262	1.6%	211	1.0%				
SANYANG	12	0.1%	16	0.1%	2	0.0%	(4)	-25%	10	500%
Total	23,775	100%	16,413	100%	20,922	100%	7,362	45%	2,853	14%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	402	0.2%	264	0.2%	138	52%
GM Vietnam	7,345	3.5%	5,134	3.8%	2211	43%
VinaStar (Mitsubishi)	4,145	2.0%	2,302	1.7%	1843	80%
Mercedes-Benz Vietnam	4,361	2.1%	2,815	2.1%	1546	55%
Visuco (Suzuki)	5,885	2.8%	4,386	3.3%	1499	34%
Toyota	50,285	24.1%	40,820	30.6%	9465	23%
Lexus	961	0.5%	385	0.3%	576	150%
Isuzu*	7,091	3.4%	3,766	2.8%	3325	88%
Ford	20,740	9.9%	13,988	10.5%	6752	48%
Hino*	5,905	2.8%	2,756	2.1%	3149	114%
SAMCO	1,309	0.6%	990	0.7%	319	32%
Thaco Kia	21,310	10.2%	11,212	8.4%	10098	90%
Thaco Bus	1,908	0.9%	1,335	1.0%	573	43%
Thaco Truck	36,300	17.4%	20,254	15.2%	16046	79%
Vinamazda	20,359	9.8%	9,438	7.1%	10921	116%
Peugeot	544	0.3%	100	0.1%	444	444%
Total Thaco	80,421	38.6%	42,339	31.7%	38082	90%
Honda	8,312	4.0%	6,492	4.9%	1820	28%
Vinamotor*	3,124	1.5%	2,686	2.0%	438	16%
VEAM	3,219	1.5%	2,409	1.8%	810	34%
TCIEV	1,525	0.7%	1,522	1.1%	3	0%
Dothan	3,371	1.6%	262	0.2%	3109	1187%
SANYANG	165	0.1%	249	0.2%	(84)	-34%
Total	208,566	100%	133,565	100%	75,001	56%

*: not including bus chassis - chưa bao gồm chassis xe buýt