

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 8/2018

	Aug-18	Aug-17	Jul-18	Difference August-18 vs August-17	Difference August-18 vs July-18
Total*	19,213	20,746	20,044	-7%	-4%
1. Passenger cars (PC)	13,283	12,243	13,864	8%	-4%
2. Commercial vehicles (CV)	5,731	7,980	5,903	-28%	-3%
2.1 Trucks	4,832	6,867	5,052	-30%	-4%
2.2 Buses	899	1,113	851	-19%	6%
3. Special-purpose vehicles	199	523	277	-62%	-28%
Bus chassis (khung xe buýt)	12	109	36	-89%	-67%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2018

	YTM 2018	YTM 2017	Difference
Total*	162,404	165,581	-2%
1. Passenger cars (PC)	109,737	97,694	12%
2. Commercial vehicles (CV)	48,170	60,195	-20%
2.1 Trucks	40,676	51,674	-21%
2.2 Buses	7,494	8,521	-12%
3. Special-purpose vehicles	4,497	7,692	-42%
Bus chassis (khung xe buýt)	425	628	-32%

2. VAMA Complete Vehicles in August 2018 vs August 2017 vs July 2018 - So sánh tháng

	Aug-18		Aug-17		Jul-18		Difference August-18 vs August-17		Difference August-18 vs July-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GM Vietnam	992	5.2%	718	3.5%	848	4.2%	274	38%	144	17%
Mitsubishi	780	4.1%	622	3.0%	378	1.9%	158	25%	402	106%
Mercedes-Benz Vietnam	460	2.4%	524	2.5%	620	3.1%	(64)	-12%	(160)	-26%
Visuco (Suzuki)	644	3.4%	626	3.0%	411	2.1%	18	3%	233	57%
Toyota	4,729	24.6%	5,794	27.9%	4,270	21.3%	(1065)	-18%	459	11%
Lexus	-	0.0%	43	0.2%	24	0.1%	(43)	-100%	(24)	-100%
Isuzu*	480	2.5%	757	3.6%	591	2.9%	(277)	-37%	(111)	-19%
Ford	1,323	6.9%	2,292	11.0%	1,407	7.0%	(969)	-42%	(84)	-6%
Hino*	161	0.8%	392	1.9%	210	1.0%	(231)	-59%	(49)	-23%
SAMCO	52	0.3%	99	0.5%	58	0.3%	(47)	-47%	(6)	-10%
Thaco Kia	2,001	10.4%	1,517	7.3%	2,487	12.4%	484	32%	(486)	-20%
Thaco Bus	156	0.8%	234	1.1%	166	0.8%	(78)	-33%	(10)	-6%
Thaco Truck	1,659	8.6%	2,550	12.3%	1,987	9.9%	(891)	-35%	(328)	-17%
Vinamazda	2,025	10.5%	1,905	9.2%	2,417	12.1%	120	6%	(392)	-16%
Peugeot	359	1.9%	22	0.1%	452	2.3%	337	1532%	(93)	-21%
Total Thaco	6,200	32.3%	6,228	30.0%	7,509	37.5%	(28)	0%	(1309)	-17%
Honda	2,125	11.1%	1,113	5.4%	1,914	9.5%	1012	91%	211	11%
Vinamotor*	150	0.8%	366	1.8%	199	1.0%	(216)	-59%	(49)	-25%
VEAM	119	0.6%	270	1.3%	220	1.1%	(151)	-56%	(101)	-46%
TCIEV	190	1.0%	114	0.5%	276	1.4%	76	67%	(86)	-31%
Dothan	798	4.2%	788	3.8%	1,086	5.4%	10	1%	(288)	-27%
Daewoo Bus	10	0.1%	-	0.0%	-	0.0%	10	#DIV/0!	10	#DIV/0!
SANYANG	-	0.0%	-	0.0%	23	0.1%	0	#DIV/0!	(23)	-100%
Total	19,213	100%	20,746	100%	20,044	100%	(1,533)	-7%	(831)	-4%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2018 vs YTM 2017) -So sánh cùng kỳ

	YTM 2018		YTM 2017		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	69	0.0%	(69)	-100%
GM Vietnam	7,037	4.3%	7,254	4.4%	(217)	-3%
Mitsubishi	4,306	2.7%	4,162	2.5%	144	3%
Mercedes-Benz Vietnam	4,022	2.5%	4,313	2.6%	(291)	-7%
Visuco (Suzuki)	4,298	2.6%	3,658	2.2%	640	17%
Toyota	34,749	21.4%	39,723	24.0%	(4974)	-13%
Lexus	108	0.1%	607	0.4%	(499)	-82%
Isuzu*	3,984	2.5%	4,408	2.7%	(424)	-10%
Ford	12,309	7.6%	19,081	11.5%	(6772)	-35%
Hino*	1,760	1.1%	2,392	1.4%	(632)	-26%
SAMCO	536	0.3%	775	0.5%	(239)	-31%
Thaco Kia	18,269	11.2%	15,271	9.2%	2998	20%
Thaco Bus	1,402	0.9%	2,049	1.2%	(647)	-32%
Thaco Truck	20,655	12.7%	26,712	16.1%	(6057)	-23%
Vinamazda	20,944	12.9%	16,730	10.1%	4214	25%
Peugeot	2,836	1.7%	194	0.1%	2642	1362%
Total Thaco	64,106	39.5%	60,956	36.8%	3150	5%
Honda	15,220	9.4%	7,683	4.6%	7537	98%
Vinamotor*	2,021	1.2%	2,832	1.7%	(811)	-29%
VEAM	1,195	0.7%	2,100	1.3%	(905)	-43%
TCIEV	1,727	1.1%	1,989	1.2%	(262)	-13%
Dothan	4,824	3.0%	3,568	2.2%	1256	35%
Daewoo Bus	97	0.1%	-	0.0%	97	#DIV/0!
SANYANG	105	0.1%	11	0.0%	94	855%
Total	162,404	100%	165,581	100%	(3,177)	-2%

*: not including bus chassis - chưa bao gồm chassis xe buýt