

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 5/2019

	May-19	May-18	Apr-19	Difference May-19 vs May-18	Difference May-19 vs April-19
<b>Total*</b>	<b>26,201</b>	<b>22,440</b>	<b>20,106</b>	<b>17%</b>	<b>30%</b>
1. Passenger cars (PC)	19,145	14,864	13,885	29%	38%
2. Commercial vehicles (CV)	6,701	6,951	5,808	-4%	15%
2.1 Trucks	5,925	5,856	5,029	1%	18%
2.2 Buses	776	1,095	779	-29%	0%
3. Special-purpose vehicles	355	625	413	-43%	-14%
Bus chassis (khung xe buýt)	12	59	1	-80%	1100%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
<b>Total*</b>	<b>119,604</b>	<b>101,659</b>	<b>18%</b>
1. Passenger cars (PC)	89,698	67,580	33%
2. Commercial vehicles (CV)	28,311	30,474	-7%
2.1 Trucks	24,705	25,694	-4%
2.2 Buses	3,606	4,780	-25%
3. Special-purpose vehicles	1,595	3,605	-56%
Bus chassis (khung xe buýt)	157	352	-55%

2. VAMA Complete Vehicles in May 2019 vs May 2018 vs April 2019 - So sánh tháng

	May-19		May-18		Apr-19		Difference May-19 vs May-18		Difference May-19 vs April-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	330	1.3%	1,024	4.6%	224	1.1%	(694)	-68%	106	47%
Mitsubishi	3,088	11.8%	414	1.8%	1,299	6.5%	2674	646%	1789	138%
Mercedes-Benz Vietnam	-	0.0%	414	1.8%	-	0.0%	(414)	-100%	0	#DIV/0!
Visuco (Suzuki)	836	3.2%	474	2.1%	383	1.9%	362	76%	453	118%
Toyota	6,321	24.1%	4,752	21.2%	4,188	20.8%	1569	33%	2133	51%
Lexus	86	0.3%	-	0.0%	125	0.6%	86	#DIV/0!	(39)	-31%
Isuzu*	750	2.9%	571	2.5%	702	3.5%	179	31%	48	7%
Ford	3,000	11.4%	1,451	6.5%	2,160	10.7%	1549	107%	840	39%
Hino*	216	0.8%	264	1.2%	198	1.0%	(48)	-18%	18	9%
SAMCO	42	0.2%	83	0.4%	45	0.2%	(41)	-49%	(3)	-7%
Thaco Kia	2,376	9.1%	2,375	10.6%	2,463	12.3%	1	0%	(87)	-4%
Thaco Bus	189	0.7%	147	0.7%	194	1.0%	42	29%	(5)	-3%
Thaco Truck	2,303	8.8%	3,202	14.3%	2,591	12.9%	(899)	-28%	(288)	-11%
Vinamazda	2,551	9.7%	2,625	11.7%	2,608	13.0%	(74)	-3%	(57)	-2%
Peugeot	228	0.9%	399	1.8%	292	1.5%	(171)	-43%	(64)	-22%
Total Thaco	7,647	29.2%	8,748	39.0%	8,148	40.5%	(1101)	-13%	(501)	-6%
Honda	2,975	11.4%	2,536	11.3%	1,756	8.7%	439	17%	1219	69%
Vinamotor*	136	0.5%	315	1.4%	87	0.4%	(179)	-57%	49	56%
VEAM	121	0.5%	303	1.4%	103	0.5%	(182)	-60%	18	17%
TCIEV	190	0.7%	245	1.1%	232	1.2%	(55)	-22%	(42)	-18%
Dothanh	444	1.7%	787	3.5%	441	2.2%	(343)	-44%	3	1%
Daewoo Bus	19	0.1%	24	0.1%	15	0.1%	(5)	-21%	4	27%
SANYANG	-	0.0%	35	0.2%	-	0.0%	(35)	-100%	0	#DIV/0!
<b>Total</b>	<b>26,201</b>	<b>100%</b>	<b>22,440</b>	<b>100%</b>	<b>20,106</b>	<b>100%</b>	<b>3,761</b>	<b>17%</b>	<b>6,095</b>	<b>30%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	1,282	1.1%	4,077	4.0%	(2795)	-69%
Mitsubishi	9,962	8.3%	2,898	2.9%	7064	244%
Mercedes-Benz Vietnam	1,434	1.2%	2,151	2.1%	(717)	-33%
Visuco (Suzuki)	3,609	3.0%	2,658	2.6%	951	36%
Toyota	29,476	24.6%	21,482	21.1%	7994	37%
Lexus	678	0.6%	83	0.1%	595	717%
Isuzu*	2,597	2.2%	2,306	2.3%	291	13%
Ford	12,660	10.6%	8,215	8.1%	4445	54%
Hino*	737	0.6%	1,124	1.1%	(387)	-34%
SAMCO	230	0.2%	362	0.4%	(132)	-36%
Thaco Kia	12,328	10.3%	11,427	11.2%	901	8%
Thaco Bus	839	0.7%	890	0.9%	(51)	-6%
Thaco Truck	8,930	7.5%	14,698	14.5%	(5768)	-39%
Vinamazda	14,656	12.3%	13,821	13.6%	835	6%
Peugeot	1,678	1.4%	1,602	1.6%	76	5%
Total Thaco	38,431	32.1%	42,438	41.7%	(4007)	-9%
Honda	13,418	11.2%	8,919	8.8%	4499	50%
Vinamotor*	432	0.4%	1,369	1.3%	(937)	-68%
VEAM	486	0.4%	517	0.5%	(31)	-6%
TCIEV	1,393	1.2%	951	0.9%	442	46%
Dothanh	2,726	2.3%	1,974	1.9%	752	38%
Daewoo Bus	53	0.0%	59	0.1%	(6)	-10%
SANYANG	-	0.0%	76	0.1%	(76)	-100%
<b>Total</b>	<b>119,604</b>	<b>100%</b>	<b>101,659</b>	<b>100%</b>	<b>17,945</b>	<b>18%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt