

Maker	Model name	Vama Classification	Seat	Sales - May 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
Hino	Bus Chassis	Chassis											
Hino		Sub-total		75	30	151	256		299	97	653	1049	
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	2	1	1	4		12	9	34	55	
SAMCO	SAMCO B40 - B80	Large bus	40 seats						84		12	96	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			1	1				5	5	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats								1	1	
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats			1	1				1	1	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chũa chay	Xe chi huy chũa chay (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO		Sub-total		2	1	4	7		96	9	53	158	
THACO KIA	Morning	Hatchback	5 seats	243	14	89	346		1,151	113	536	1800	
THACO KIA	Cerato	Sedan	5 seats	273	48	147	468		1,514	230	761	2505	
THACO KIA	Sorento	SUV	7 seats	22	7	55	84		153	37	239	429	
THACO KIA	Rondo	MPV	7 seats	6	16	60	82		90	79	242	411	
THACO KIA	Sedona	MPV	7 seats	38	5	71	114		203	33	336	572	
THACO KIA	Optima	Sedan	5 seats	36	2	32	70		195	27	130	352	
THACO KIA	Soluto	Sedan	5 seats	185	60	142	387		1,138	370	919	2427	
THACO KIA		Sub-total		803	152	596	1551		4444	889	3163	8496	
THACO MAZDA	Mazda2	Hatchback	5 seats	17	10	15	42		110	28	64	202	
THACO MAZDA	Mazda2	Sedan	5 seats	71	20	58	149		360	111	231	702	
THACO MAZDA	Mazda3	Hatchback	5 seats	33	12	23	68		102	32	103	237	
THACO MAZDA	Mazda3	Sedan	5 seats	252	89	243	584		1,490	362	922	2774	
THACO MAZDA	CX-5	Crossover	5 seats	257	58	158	473		1,106	235	669	2010	
THACO MAZDA	Mazda 6	Sedan	5 seats	37	7	61	105		175	32	303	510	
THACO MAZDA	BT-50	Pick-up	5 seats	47	10	44	101		227	103	196	526	
THACO MAZDA	CX-8	SUV	7 seats	79	14	130	223		375	65	562	1002	
THACO MAZDA		Sub-total		793	220	732	1745		3945	968	3050	7963	
THACO PREMIUM	Peugeot	peugeot	7 seats	94	36	105	235		350	116	399	865	
PEUGEOT		Sub-total		94	36	105	235		350	116	399	865	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	297	83	247	627		1032	231	816	2079	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	339	67	354	760		1179	286	1104	2569	
THACO TRUCK	Thaco truck	Light truck	2 seats	227	114	386	727		941	461	1560	2962	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	38	25	91	154		294	217	533	1044	
THACO TRUCK		Sub-total		901	289	1078	2268		3446	1195	4013	8654	
BUS THACO	Thaco 28 45 seats	Large bus	28 - 45 seats	14	5	11	30		116	56	148	320	
BUS THACO		Sub-total		14	5	11	30		116	56	148	320	
Honda	CR-V	SUV	7 seats	852	251	478	1581		1824	526	1143	3493	
Honda	CITY	Sedan	5 seats	169	125	201	495		767	496	902	2165	
Honda	Jazz	Sedan	5 seats	1	1	3	5		27	18	33	78	
Honda	Accord	Sedan	5 seats	2	1	7	10		16	14	50	80	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	36	44	108	188		271	230	577	1078	
Honda	Brio	Sedan	5 seats	99	118	79	296		423	371	370	1164	
Honda	HR-V	SUV	5 seats	59	35	45	139		343	160	286	789	
Honda		Sub-Total		1218	575	921	2714		3671	1815	3361	8847	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	3			3		11			11	
VINAMOTOR	Hyundai	Medium truck	Under 10T	10			10		55			55	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	8			8		40			40	
VINAMOTOR		Sub-Total		21			21		106			106	
VEAM	VEAM Motor	Light truck	2-3	38	7	33	78		74	30	92	196	
VEAM	MAZ	Medium truck	2-3										
VEAM		Sub-total		38	7	33	78		74	30	92	196	
TCIEV	Sunny XL	Sedan	5 seats	3	3		6		52	23	7	82	
TCIEV	Sunny XV	Sedan	5 seats	15	23	2	40		105	70	14	189	
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	33	21	3	57		123	60	17	200	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	58	6	9	73		137	15	52	204	
TCIEV		Sub-total		109	53	14	176		417	168	90	675	
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	92	23	115	230		328	82	410	820	
DOTHANH		Sub-total		92	23	115	230		328	82	410	820	
VIDABUS	FX120	Large bus	47 seats										
VIDABUS	BX212	Large bus	41 seats										
VIDABUS	GDW6117	Large bus	47 seats						1			1	
VIDABUS	BC095	City bus	60 seats						22			22	
VIDABUS	GDW6901	City bus	60 seats										
VIDABUS	G8	Large bus	34 seats	1			1		1			1	
VIDABUS	GVD090	City bus	60 seats						13			13	
DAEWOO BUS		Sub-Total		1			1		37			37	
		Sub-Total											

No	Vehicle Type	Sales - May 2020				Sales - YTM 2020			
		North	Central	South	Total	North	Central	South	Total
1	Passenger cars (PC)								
1	Sedans	2,598	1,056	2,207	5,861	13,328	4,776	10,636	28,740
2	Sport utility vehicles (SUV)	1,734	613	1,844	4,191	5,778	2,064	6,569	14,411
3	Cross-over cars	257	58	158	473	1,106	235	669	2,010
4	Multi-purpose vehicles (MPV)	483	208	782	1,473	2,469	1,159	4,643	8,271
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	312	36	131	479	1,503	184	764	2,451
7	Mercedes-Benz (S110) sub-total	-	-	-	-	-	-	-	-
8	Mercedes-Benz (S110) sub-total	-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - May 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
9	Lexus's PC subtotal			88	-	56	144		269	-	244	513	
10	Thaco Peugeot's PC subtotal			94	36	105	235		350	116	399	865	
	Subtotal			1,266	1,007	5,781	12,054		24,803	8,534	23,924	57,261	
	In percentage (%)			43.29%	15.61%	41.09%	100.00%		43.32%	14.90%	41.78%	100.00%	
II Commercial vehicles (CV)													
Trucks													
11	Pick-ups			832	367	609	1,808		2,626	1,164	2,057	5,847	
12	Vans			59	-	17	76		311	5	164	480	
13	Small trucks (G.V.M ≤ 5,000 Kg)			850	179	1,042	2,071		3,662	660	3,766	8,088	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			401	150	582	1,133		1,476	587	2,292	4,355	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			60	2	48	110		214	4	156	374	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-		-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			75	30	151	256		299	97	653	1,049	
19	Tractor trucks			-	-	-	-		-	-	-	-	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	Subtotal			2,277	729	2,489	5,495		8,298	2,517	9,898	20,113	
	In percentage (%)			41.75%	13.35%	44.90%	100.00%		42.53%	12.46%	45.01%	100.00%	
Buses													
21	Minibuses [(10-16) seats]			25	2	39	66		145	36	191	372	
22	Medium buses / Coaches [(17-30) seats]			2	1	1	4		12	9	34	55	
23	Large buses / Coaches [(31-55) seats]			18	5	12	35		213	56	160	429	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		35	-	-	35	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	18	18		-	-	134	134	
	Subtotal			45	8	52	105		405	104	385	894	
	In percentage (%)			42.86%	7.62%	49.52%	100.00%		45.45%	11.34%	43.21%	100.00%	
III Special-Purpose Vehicles													
28	Dump trucks			38	25	91	154		294	217	533	1,044	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	1	1		-	-	5	5	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	1	1		-	-	1	1	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	1	1	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			38	31	91	160		294	217	540	1,051	
	In percentage (%)			24.36%	16.03%	59.62%	100.00%		27.97%	20.65%	51.38%	100.00%	
	Grand-total			7926	2768	7877	18571		34090	11369	33937	79396	
	In percentage (%)			42.68%	14.90%	42.42%	100.00%		42.94%	14.32%	42.74%	100.00%	