

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 5/2020

	May-20	May-19	Apr-20	Difference May-20 vs May-19	Difference May-20 vs April-20
<b>Total*</b>	<b>18,571</b>	<b>26,181</b>	<b>10,816</b>	<b>-29%</b>	<b>72%</b>
1. Passenger cars (PC)	12,856	19,145	7,439	-33%	73%
2. Commercial vehicles (CV)	5,559	6,681	3,154	-17%	76%
2.1 Trucks	5,454	5,905	3,101	-8%	76%
2.2 Buses	105	776	53	-86%	98%
3. Special-purpose vehicles	156	355	223	-56%	-30%
Bus chassis (khung xe buýt)	18	12	24	50%	-25%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2020	YTM 2019	Difference
<b>Total*</b>	<b>79,396</b>	<b>119,772</b>	<b>-34%</b>
1. Passenger cars (PC)	57,261	89,734	-36%
2. Commercial vehicles (CV)	21,084	28,443	-26%
2.1 Trucks	20,193	24,839	-19%
2.2 Buses	891	3,604	-75%
3. Special-purpose vehicles	1,051	1,595	-34%
Bus chassis (khung xe buýt)	134	157	-15%

2. VAMA Complete Vehicles in May 2020 vs May 2019 vs April 2020 - So sánh tháng

	May-20		May-19		Apr-20		Difference May-20 vs May-19		Difference May-20 vs April-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	330	1.3%	-	0.0%	(330)	-100%	0	#DIV/0!
Mitsubishi	1,536	8.3%	3,088	11.8%	876	8.1%	(1552)	-50%	660	75%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	850	4.6%	836	3.2%	297	2.7%	14	2%	553	186%
Toyota	4,167	22.4%	6,321	24.1%	2,803	25.9%	(2154)	-34%	1364	49%
Lexus	144	0.8%	86	0.3%	111	1.0%	58	67%	33	30%
Isuzu*	704	3.8%	750	2.9%	425	3.9%	(46)	-6%	279	66%
Ford	1,858	10.0%	3,000	11.5%	702	6.5%	(1142)	-38%	1156	165%
Hino*	256	1.4%	216	0.8%	187	1.7%	40	19%	69	37%
SAMCO	7	0.0%	42	0.2%	13	0.1%	(35)	-83%	(6)	-46%
Thaco Kia	1,551	8.4%	2,376	9.1%	1,318	12.2%	(825)	-35%	233	18%
Thaco Mazda	1,745	9.4%	2,551	9.7%	1,329	12.3%	(806)	-32%	416	31%
Peugeot	235	1.3%	228	0.9%	118	1.1%	7	3%	117	99%
Thaco Truck	2,268	12.2%	2,303	8.8%	1,540	14.2%	(35)	-2%	728	47%
Bus Thaco	30	0.2%	189	0.7%	15	0.1%	(159)	-84%	15	100%
<b>Total Thaco</b>	<b>5,829</b>	<b>31.4%</b>	<b>7,647</b>	<b>29.2%</b>	<b>4,320</b>	<b>39.9%</b>	<b>(1818)</b>	<b>-24%</b>	<b>1509</b>	<b>35%</b>
Honda	2,714	14.6%	2,975	11.4%	843	7.8%	(261)	-9%	1871	222%
Vinamotor*	21	0.1%	136	0.5%	20	0.2%	(115)	-85%	1	5%
VEAM	78	0.4%	101	0.4%	22	0.2%	(23)	-23%	56	255%
TCIEV	176	0.9%	190	0.7%	91	0.8%	(14)	-7%	85	93%
Dothanh	230	1.2%	444	1.7%	105	1.0%	(214)	-48%	125	119%
Daewoo Bus	1	0.0%	19	0.1%	1	0.0%	(18)	-95%	0	0%
<b>Total</b>	<b>18,571</b>	<b>100%</b>	<b>26,181</b>	<b>100%</b>	<b>10,816</b>	<b>100%</b>	<b>(7,610)</b>	<b>-29%</b>	<b>7,755</b>	<b>72%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	133	0.1%	(133)	-100%
GMV (Chevrolet)	-	0.0%	1,282	1.1%	(1282)	-100%
Mitsubishi	7,413	9.3%	9,962	8.3%	(2549)	-26%
Mercedes-Benz Vietnam	-	0.0%	1,434	1.2%	(1434)	-100%
Visuco (Suzuki)	3,541	4.5%	3,609	3.0%	(68)	-2%
Toyota	20,718	26.1%	29,511	24.6%	(8793)	-30%
Lexus	513	0.6%	678	0.6%	(165)	-24%
Isuzu*	2,582	3.3%	2,597	2.2%	(15)	-1%
Ford	6,443	8.1%	12,661	10.6%	(6218)	-49%
Hino*	1,049	1.3%	737	0.6%	312	42%
SAMCO	158	0.2%	230	0.2%	(72)	-31%
Thaco Kia	8,496	10.7%	12,328	10.3%	(3832)	-31%
Thaco Mazda	7,963	10.0%	14,656	12.2%	(6693)	-46%
Peugeot	865	1.1%	1,678	1.4%	(813)	-48%
Thaco Truck	8,654	10.9%	8,930	7.5%	(276)	-3%
Bus Thaco	320	0.4%	839	0.7%	(519)	-62%
<b>Total Thaco</b>	<b>26,298</b>	<b>33.1%</b>	<b>38,431</b>	<b>32.1%</b>	<b>(12133)</b>	<b>-32%</b>
Honda	8,847	11.1%	13,418	11.2%	(4571)	-34%
Vinamotor*	106	0.1%	432	0.4%	(326)	-75%
VEAM	196	0.2%	487	0.4%	(291)	-60%
TCIEV	675	0.9%	1,393	1.2%	(718)	-52%
Dothanh	820	1.0%	2,726	2.3%	(1906)	-70%
Daewoo Bus	37	0.0%	51	0.0%	(14)	-27%
<b>Total</b>	<b>79,396</b>	<b>100%</b>	<b>119,772</b>	<b>100%</b>	<b>(40,376)</b>	<b>-34%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt